

# Let's go to

16 – 20 September 2024





# The next big Nordic+ gathering happens at Dubai!

The Nordic+ Pavilion has undoubtedly been one of the most active stands at ITS Europe and World Congresses for the past years and we are inviting our networks to join us at Dubai for:

- Shared stand during the Congress exhibition
- Popular pitching sessions at the Pavilion (stand)
- Joint networking events between the Nordics, Baltics, the Netherlands, and your relevant stakeholders
- Shared experiences with old and new colleagues around the world



# The 30<sup>th</sup> ITS World Congress



16 - 20

September



Dubai World Trade Centre



Visitors from 100+ Countries



International Delegates



300+

Exhibitors



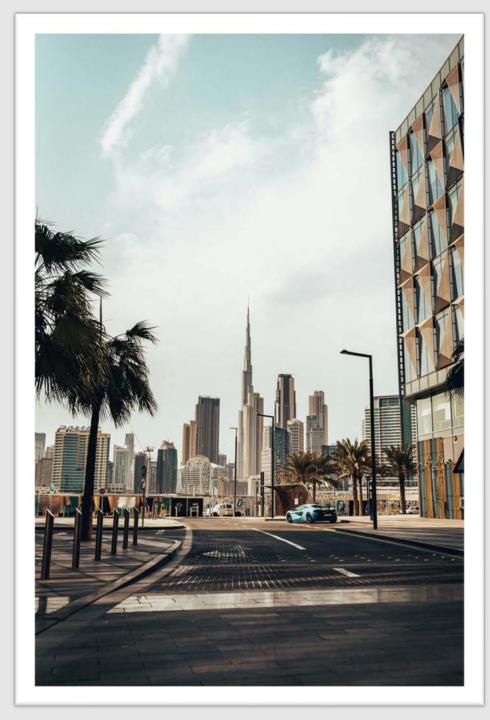
Nordic+ Pavilion and Delegation

### Why Dubai?

Both mega-scale projects and the lack of modern infrastructure are opportunities for Nordic and European exports.

Massive investments are made in digitalization and multimodal transport networks to support the development of the Gulf region.

The Dubai Congress is a great place for learning more about local business opportunities and connecting with local stakeholders as well as finding new partners within the Nordics and the Netherlands for targeting the large markets together.



# Gulf area mega projects

NEOM \$500 billion The Line, NEOM Trojena, NEOM Oxagon, NEOM Sindalah, NEOM AL ULA AL QIDDIYA, \$2.7 billion Downtown Jeddah, \$20 billion Amaala King Salman Energy Park, \$1.6 billion King Salman Park, \$23 billion The Red Sea, \$28 billion Diriyah, \$63.2 billion Red Sea International Airport



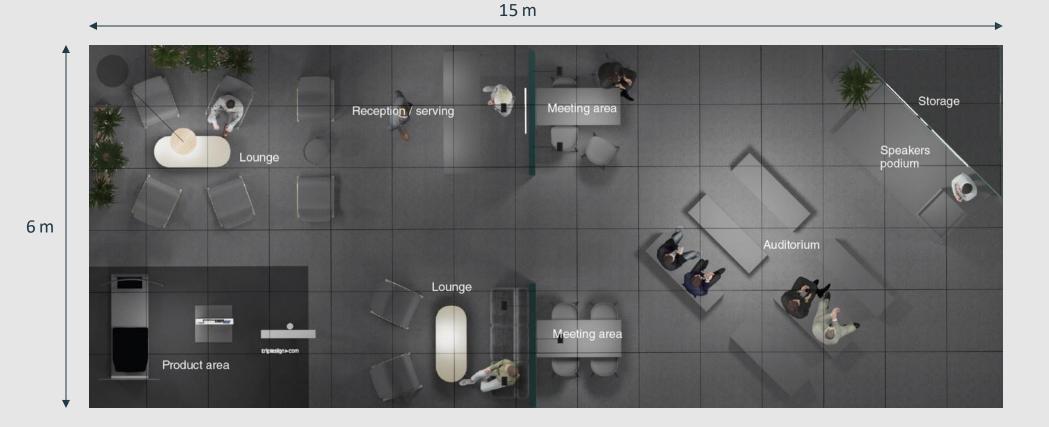
### The Pavilion

The Nordic+ Pavilion is all about networking people and sharing the mobility know-how in the Nordics, Baltics, and the Netherlands.

The Pavilion along with the screens and presentation area is shared among all the Pavilion Partners. Thematic pitching sessions gather the exhibition audience to the Pavilion to listen and learn about our latest achievements.



### Nordic+ Pavilion layout at ITS World LA





# The Pavilion Themes

The Pavilion showcases the areas we excel in. Thematic pitching sessions gather exhibition participants to learn our ways in:

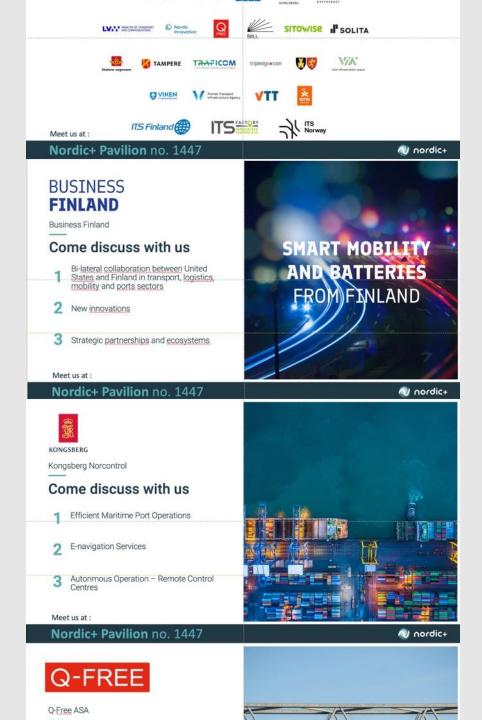
- Connected and automated mobility
- Data, analytics, and cooperation
- Electrification
- Intelligent traffic management
- Smart and digital cities
- Sustainable freight and logistics
- Maritime innovations
- Multimodal transportation



# Branding, visibility, and marketing

# The Pavilion is a platform for each partner to build their exhibition experience

- Logo visibility on Pavilion walls
- One pagers and videos on Pavilion screens
- Pavilion pitching sessions
- Co-organized meeting with other countries' representatives
- High-level visitors and Pavilion cocktails
- Pavilion webpage showcasing all partners and Pavilion program
- Pre-congress marketing on social media





### The Nordic+ Night

Side events during and after the congress exhibition days form more opportunities for meeting new business partners.

One of the key events during congresses has been the Nordic+ Night which gathers the Pavilion partners and their most important business associates within the Congress to network and spend the evening in the most remarkable venues from famous restaurants to the Nordic Embassies.

Join our next great Nordic+ Night in Dubai!

# Partnership packages for companies and organizations

		Product+	Classic
1. Pavilion m	nembership		
2. Pavilion e	vents		
3. Joint side	events		
4. Marketing	g kit		
+ Bring your	product		
		6000 €*	5000€

\* Product+ package includes a place for either your product or one screen at the Pavilion. A combination of a screen and product will come with additional cost. Any additional costs coming from especially large product size or other additions will be added to the package price.

NB! At this point of the planning the partnership prices are not set and will be refined once the organizing team has a proper understanding of the Pavilion costs and amount of partners. VAT not included in the price.



#### Pavilion membership

- Invite clients and guests to meet at the Pavilion
- Logo visibility on Pavilion walls and material on screens
- Pitching in Pavilion
  auditorium
- Demo and launch products and services
- One exhibition pass

+ more

#### Pavilion events

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- Nordic+ and Connekt Pavilion receptions
- Events and delegations with other countries based on participants' interests set up by the organizing ITS organizations
- Invite guests to invite-only side events

+ more

#### Joint side events

- Events and dinners hosted by your local ITS organization
- Nordic+ and Connekt inviteonly events, e.g. the Nordic+ and Connekt Night
- + Ask your local contact for more information

#### Marketing kit

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- Social media marketing in Nordic+ channels
- Web page to publish your contents
- Marketing leaflet and distribution to other congress participants

+ more

#### Bring your product

- Product display on the Pavilion or one screen dedicated for your use only
- Product presentation at pavilion auditorium

+ Ask your local contact for possibilities to build your Nordic+ experience around the product



# Nordic+ Pavilion brings people together!

#### **The Pavilion**

#### Matchmaking

#### **Group visits**

40+ organizations from Denmark, Finland, Iceland, Norway, Sweden, and the Netherlands With our connections to other ITS organizations we help you reach any specific targets Delegations and meetings where you will be able to pitch your story



# Contact



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Nordic+ Connected & Sustainable

